

ANNUAL BUSINESS PLAN SAMPLE VAREP (INSERT CHAPTER NAME) EVENTS CALENDAR

DATE	EVENT TYPE	EVENT NAME	LOCATION	Sponsor Opportunity
February	Trade Education	Lunch & Learn - Demystifying the VA Loan	DCAR & NVAR	\$500.00 Event Sponsor: Two (2 Available)
February	Fundraiser	Valentine's Week Affair	Maryland - TBD	\$500.00 Event Sponsor: Two (2) Available
March	Trade Education	Lunch & Learn Getting your VA Loan Accepted / VA Loan Expert Panel	MD, DC & VA	\$500 Event Sponsor three (3) available
March	Membership	Networking Mixer	VA	\$500.00 Event Sponsor (3) three available
March	Community	Housing Summit - considering holding Northern VA's first summit in conjunction with Northern VA housing Expo if we are allowed to use VAREP housing summit foot print	VA - High School	Sponsorship levels TBD based on conversation next week with event planner
April	Fundraiser	Line Dance Function	TBA	
May	Community	Veterans Housing Summit: A military and veteran event for those interested in the benefits of homeownership, the VA loan program, the importance of good credit and other hot home buying topics	MD - TBA 8-9am - check-in 9-12 Homebuyer Education 12-3 Homebuyer Expo	Title Sponsor: \$5000 Lender#1: \$2500 Lender#2: \$2500 Lender#3: \$2500 Escrow Co.: \$5000 Home Warranty: \$500 Pest Management: \$250 Home Inspection: \$250 Insurance: \$250 Home Security: \$250
June	National Event	VAREP National Policy Conference	Hyatt Regency - Washington D.C.	
June	Fundraiser	Veteran Charity Car Show Benefits local military and veteran families who are in need of a hand up	Montpelier Farms Registration: 9am - 11:30 Judging 2pm Awards 3pm	Title Sponsor: \$1500 Sponsor #1: \$500 Sponsor #2: \$250 Sponsor #3: \$250 Sponsor #4: \$250 Sponsor #5: \$250
July	Membership	Networking Mixer	DC or MD	\$500 Event Sponsor: Two (2) Available

August	Trade Education	Lunch & Learn - VA/FHA/Conventional Loan Comparison, Case Studies, and advantages of VA Loan	NVAR, GCAR, MD	\$500 Event Sponsor three (3) available
September	Community	Stars and Stripes Veterans Charity Golf Tourney: Benefits local military and veteran families who are in need of a hand up.	Location TBD by February 2016 Check-in 11 am - Tee Off: 12:30 pm Dinner: 5:30 pm	Title Sponsor: \$5,000 Lunch: \$1,500 Dinner: \$2,500 Drink Cart: \$1,500 Hole in One: \$750 Closest to Pin: \$500 Longest Drive: \$500 Hole Sponsor (10 Avail): \$250 Golfer Fee (Per Player): \$100
October	National Event	National Leadership Academy	Doubletree by Hilton - Mission Valley, San Diego, CA	
November	Trade Education	Lunch & Learn - Getting Your VA Loan offer accepted!	NVAR, GCAR, MD	\$500 Event Sponsor three (3) available
December	Networking & VAREP CARES	Year-End Mixer and VAREP Cares Events: Care Package Fundraiser for Military, Veteran Families and Troops	Location TBD by April 2016	\$1000 Event Sponsor (2) Available \$500 Sponsors (2) Available