

2024 Sponsorship & Partnership Information

MAKING THE AMERICAN DREAM A REALTIY FOR THOSE WHO HAVE SERVED US

The following opportunities are specific to the Northern Virginia Chapter activities including education, membership meetings, and community activities.

Disclaimer: Any event may be canceled without advanced notice. Under certain local, state, and/or federal ordinances/executive orders/rulings, there may be restrictions which limit attendance or cause an event to be canceled or rescheduled. The Chapter leadership will do everything within their authority to reschedule or accommodate the promises pertaining to specific sponsorship opportunities contained herein. The Veterans Association of Real Estate Professionals (VAREP), including any local chapter, will not be held liable for cancelation decisions made outside its lawful jurisdiction.

LUNCH AND LEARN/NETWORKING EVENT PACKAGES

SINGLE SPONSOR - \$500

Opportunity to speak at the beginning and end of the monthly lunch and learn/ networking event. Can provide educational materials for attendees and will receive a list of attendees from the Education/Membership Director. Will be a first reach out for additional sponsorships throughout the year.

SPLIT SPONSOR - \$250 | 2 AVAILABLE

Opportunity to provide educational materials at the lunch and learn/networking event and will receive a list of attendees.

MVHC/PCS KNOW YOUR ORDERS CLASSES - \$500 | 4 AVAILABLE

Opportunity to speak at the beginning and end of the monthly lunch and learn/ networking event. Can provide educational materials for attendees and will receive a list of attendees from the Education/Membership Director. Will be a first reach out for additional sponsorships throughout the year.

GOLF TOURNAMENT SPONSORSHIPS

LUNCH/BANQUET SPONSOR - \$2,500 | 1 AVAILABLE

Receive four (4) player tickets for the tournament, recognition, and branding opportunity, provide company literature distributed to players in Goodie Bag, and speaking opportunity at Post Tournament Awards Banquet.

BEVERAGE CART SPONSOR - \$1,500 | 1 AVAILABLE

Receive two (2) player tickets for the tournament, logo on beverage cart, provide company literature distributed to players in Goodie Bag, speaking opportunity at opening announcements.

BROWN BAG LUNCH SPONSOR - \$1,500 | 1 AVAILABLE

Receive two (2) player tickets for the tournament, Lunch provided to each Golfer on their cart, company branding on brown bag (sponsor to provide sticker), provide company literature distributed to players in Goodie Bag, and speaking opportunity at opening announcements.

HOLE-IN-ONE SPONSOR - \$750 | 1 AVAILABLE

Booth at designated hole and display of prize, one yard sign, provide company literature distributed to players in Goodie Bag, acknowledgement at Post Tournament Awards Banquet for designated trophy.

CLOSEST TO THE PIN SPONSOR - \$500 | 1 AVAILABLE

Booth at designated hole and display of prize, one yard sign, provide company literature distributed to players in Goodie Bag, acknowledgement at Post Tournament Awards Banquet for designated trophy.

LONGEST DRIVE SPONSOR - \$500 | 1 AVAILABLE

Booth at designated hole and display of prize, one yard sign, provide company literature distributed to players in Goodie Bag, acknowledgement at Post Tournament Awards Banquet for designated trophy.

HOLE SPONSOR(S) - \$400 | 15 AVAILABLE

Booth at designated hole, one yard sign, provide company literature distributed to players in Goodie Bag.

HERO TEAM SPONSOR - \$500 | 15 AVAILABLE

Opportunity to provide Goodie Bags to each cart member. Opportunity to meet and greet players on your sponsorship and complimentary lunch/banquet attendance ticket.

SINGLE GOLFER - \$150 | 144 AVAILABLE

18 holes with cart and lunch on day of tournament.

2024 VAREP NORTHERN VIRGINIA CHAPTER EVENTS CALENDAR

DATE	EVENT TYPE	EVENT NAME	LOCATION	SPONSORSHIP OPPORTUNITY
November 2023	Membership	General Membership Meeting	Zoom	
November 2023	Trade Education	Lunch & Learn ChatGPT / Google: Zach Hoopes	NOVA	\$250.00 Event Sponsor (2)
December 2023	Membership	General Membership Meeting	Zoom	
January 2024	Membership	General Membership Meeting	Zoom	
January 2024	Trade Education	Lunch & Learn Mining Your Database: Dave Aikman	NOVA	\$250.00 Event Sponsor (2)
February 2024	Membership	General Membership Meeting	Zoom	
February 2024	Trade Education	Lunch & Learn Common Title Woes: Sanam Vivansia	NOVA	\$250.00 Event Sponsor (2)
March 2024	Membership	General Membership Meeting	Zoom	
March 2024	Trade Education	Lunch & Learn Working with the VA buyer – VA loans and writing a great VA offer (demo or panel)	NOVA	\$250.00 Event Sponsor (2)
March 2024	Networking & VAREP CARES	Networking Mixer: VAREP CARES Fundraising Event for SDP	NOVA	\$250.00 Event Sponsor (2)
April 2024	Membership	General Membership Meeting	Zoom	
April 2024	Trade Education	Brunch & Learn (9am – 12pm) PCS Know Your Orders: Michelle Crumley	NOVA	\$250.00 Event Sponsor (2)
May 2024	Membership	General Membership Meeting	Zoom	
May 2024	Trade Education	Lunch & Learn VA appraisals and loan assumptions	NOVA	\$250.00 Event Sponsor (2)

DATE	EVENT TYPE	EVENT NAME	LOCATION	SPONSORSHIP OPPORTUNITY
June 2024	Membership	General Membership Meeting	Zoom	
June 2024	Trade Education	Zoom & Learn Marketing to the military: Zach Hoopes	Zoom	
June 2024	Netowrking & VAREP CARES	Networking Mixer: VAREP CARES Fundraising Event for SDP	NOVA	\$250.00 Event Sponsor (2)
June 2024	National	VAREP National Policy Conference June 16 – June 18	Washington D.C.	
July 2024	Membership	General Membership Meeting	Zoom	
July 2024	Netowrking & VAREP CARES	Networking Mixer: VAREP CARES Fundraising Event for SDP	NOVA	\$250.00 Event Sponsor (2)
July 2024	Trade Education	Zoom & Learn Home Inspections 101	Zoom	
August 2024	Membership	General Membership Meeting	Zoom	
August 2024	Trade Education	Zoom & Learn Credit Counseling the Military Client; Larry Laws	Zoom	
August 2024	Networking & VAREP CARES	Thank you lunch/ beach day for recog- nizing sponsors	NOVA	
September 2024	Membership	General Membership Meeting	Zoom	
September 2024	Fundraiser	Golf Tournament	Quantico, Virginia	Several options
September 2024	Trade Education	Lunch & Learn Realtor safety 101 (Sept. safety awareness month)	NOVA	\$250.00 Event Sponsor (2)
October 2024	National	National Conference October 13 – October 15	Nashville, TN	
November 2024	Trade Education MVHC	Military & Veterans Housing Certification Course		\$250.00 Event Sponsor (4)

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VETERANS ASSOCIATION OF REAL ESTATE PROFESSIONALS

NORTHERN VIRGINIA CHAPTER